

# Webinars

Decription	Details	Cost	PDU's	Date/Time/Length	URL
<p>Fight for the CAUSE: How to Introduce Project Management for Winning Results (New Feb 2010)</p> <p>Hosted by PMI-ISSIG</p>	<p>All organizations seek profitability, success and customer loyalty. A healthy organization must also manage the disruption of change. However, when it comes time for organizations to execute on their business plan, too often we hear about delays, budget constraints, and cancellations associated with their efforts. How can an organization get better at delivering on its goals and objectives? One way is to establish a strategic, enterprise-wide Project Management Office (EPMO) model. Learn how to establish an EPMO by fighting for the CAUSE. The CAUSE contains five fundamental components: Communicate, Advocate, Understand, Systemize and Effect.</p>	<p>\$10.00 per webinar, \$35.00 per year for all webinars</p>	1.00	Anytime-download	<p><a href="http://www.pmi-issig.org/Learn/Webinars/2009/HowtoIntroduceProjectManagementforWinningResults/Default.aspx">http://www.pmi-issig.org/Learn/Webinars/2009/HowtoIntroduceProjectManagementforWinningResults/Default.aspx</a></p>
<p>Strategic Project Management (New Feb 2010)</p> <p>Hosted by PMI-ISSIG</p>	<p>Project management has emerged as a strong discipline practiced by highly trained, certified professionals as organizations have come to realize they cannot stay in business if they cannot manage their projects. However, many companies are still limiting the application of project management to the tactical level. Here, of course, it is vital to the very survival of enterprises to ensure products are designed, manufactured and delivered to the market efficiently and effectively. But smart organizations also recognize project management is a critical strategic tool. They practice project portfolio management to select, manage and support a portfolio of projects that have the best chance of moving the enterprise forward, keeping it vibrant in the marketplace and returning maximum shareholder value. As departments and divisions compete for scarce financial and human resources, strategic project portfolio management provides the rational decision framework necessary to make the right project investment decisions that enable organizations to compete and win in the global economy.</p>	<p>\$10.00 per webinar, \$35.00 per year for all webinars</p>	1.00	Anytime-download	<p><a href="http://www.pmi-issig.org/Default.aspx?tabid=451">http://www.pmi-issig.org/Default.aspx?tabid=451</a></p>
<p>Work Breakdown Structures – Development and Use (New Feb 2010)</p> <p>Hosted by PMI-ISSIG</p>	<p>A Work Breakdown Structure (WBS) comprises the heart of the project planning and execution effort. It is more than just an element of the project plan – it is the framework on which the project is built and subsequently executed, controlled, and reported. No realistic project plan is possible without first developing a WBS that is detailed enough to provide meaningful identification of all major project tasks that must be accomplished. When decomposed to greater levels of detail, it reflects the basic agreement between the Project Manager and the performing Task Manager. The performing entity is committed to perform the work within the cost and schedule constraints provided by the extension of the basic WBS. This presentation will examine and discuss a proven process for the development of a meaningful WBS, then review the various ways in which a WBS supports project plan development, project execution, and project control and reporting.</p>	<p>\$10.00 per webinar, \$35.00 per year for all webinars</p>	1.00	Anytime-download	<p><a href="http://www.pmi-issig.org/Learn/Webinars/2009/WorkBreakdownStructuresDevelopmentandUse/tabid/484/Default.aspx">http://www.pmi-issig.org/Learn/Webinars/2009/WorkBreakdownStructuresDevelopmentandUse/tabid/484/Default.aspx</a></p>

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<p>The Key to The Importance of Emotional Intelligence (New Feb 2010) Hosted by PMI-ISSIG</p>	<p>Whether you are in negotiations, conflict resolution, your level of emotional intelligence is what determines your level of success.</p> <p>It is the tool that we use often without thinking – because it is based in processing that has little to do with your logic and lots to do with your life.</p> <p>In this short session we will introduce you to some of the tools that make up your emotional intelligence tool-kit. We will also show you the connection it makes to your performance and potential.</p> <p>Unlike your intelligence quotient your emotional intelligence level can be raised through awareness, addressing the four cornerstones of emotional intelligence in a way to raise your levels while improving your relationships with your colleagues.</p> <p>It is a simple truth that people would rather work with an incompetent person with good interpersonal skills than a highly competent person who behaves like a jerk. In projects we simply do not have the luxury of dealing only with people we like – we must facilitate the ability to work together with people of all stripes and temperaments. Emotional intelligence is what helps you do it well.</p> <p>You start with emotional literacy, apply emotional fitness, determine emotional depth and be able to practice emotional alchemy.</p> <p>Your take aways?</p> <p>A clear understanding of the impact of emotional intelligence on your performance as a project manager.</p> <p>An opportunity for concerted time and energy to sharpen this critical skill set.</p>	<p>\$10.00 per webinar, \$35.00 per year for all webinars</p>	1.00	Anytime-download	<p><a href="http://www.pmi-issig.org/Learn/Webinars/2008/TheKeytoTheImportanceofEmotionalIntelligen/tabid/370/Default.aspx">http://www.pmi-issig.org/Learn/Webinars/2008/TheKeytoTheImportanceofEmotionalIntelligen/tabid/370/Default.aspx</a></p>
<p>Navigating through Internal Politics (New Feb 2010) Hosted by PMI-ISSIG</p>	<p>In most organizations, the functional manager controls the resources required for projects and the Project Manager has little to no authority to obtain the resources when needed. How do you influence the functional manager to release the resources? Have you ever had the answer to a vexing problem and couldn't get anyone to listen to you to solve the issue? Are other, less capable individuals getting ahead and you're not? Could it be that you are your own nemesis? What can you do about this? The seminar is designed to help you in identifying the political landscape in organizations, the players and their styles, the steps you should consider to improve your own style and approach, and provide you with a roadmap to help you in achieving the influence you seek.</p>	<p>\$10.00 per webinar, \$35.00 per year for all webinars</p>	1.00	Anytime-download	<p><a href="http://www.pmi-issig.org/Learn/Webinars/2008/NavigatingthroughInternalPolitics/tabid/371/Default.aspx">http://www.pmi-issig.org/Learn/Webinars/2008/NavigatingthroughInternalPolitics/tabid/371/Default.aspx</a></p>

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The project manager as coach: Unforgettable lessons in leadership (New Feb 2010) Hosted by PMI-ISSIG	<p>Winning. It takes much more than technical skill; it takes leadership. Join Jim for this high-speed and super-exciting talk on leadership as the most important tool in the project manager's kit.</p> <p>Jim will share with you some of his adventures as a most unlikely youth soccer coach. Some of the stories he will tell are thrilling. Some are hilarious. Some are poignant. They are all true, and they all teach unforgettable lessons in leadership, indispensable for anyone who is ever called upon to lead.</p> <p>If you are a leader, or you want to be, then you will want to hear this talk!</p>	\$10.00 per webinar, \$35.00 per year for all webinars	1.00	Anytime-download	<a href="http://www.pmi-issig.org/Learn/Webinars/2008/Theprojectmanagerascoach/tabid/372/Default.aspx">http://www.pmi-issig.org/Learn/Webinars/2008/Theprojectmanagerascoach/tabid/372/Default.aspx</a>
Your Cheese Got Eaten by the Rats in the Cellar: Did You Plan for it? (New Feb 2010) Hosted by PMI-ISSIG	<p>The IT project management industry has come a long way over the past decade; however, key areas of a project continue to be overlooked or avoided altogether. Many project managers avoid engaging in risk management activities because they lack the necessary skill, are overwhelmed, or believe that such activities are only beneficial for large projects. In addition, many project managers are taught the risk management processes provided in the PMBOK but are given no practical direction on how to actually use them.</p> <p>This Webinar will examine risk management activities and provide practical strategies for applying them to IT projects. This Webinar will also examine common risk scenarios for IT projects and provide tips for mitigation and contingency development. Participants will learn how to use a 5-point or 10-point scale and understand the significance of each. Participants</p>	\$10.00 per webinar, \$35.00 per year for all webinars	1.00	Anytime-download	<a href="http://www.pmi-issig.org/Learn/Webinars/2008/YourCheeseGotEatenbytheRatsintheCellar/tabid/376/Default.aspx">http://www.pmi-issig.org/Learn/Webinars/2008/YourCheeseGotEatenbytheRatsintheCellar/tabid/376/Default.aspx</a>
Whale Done! What in the world does the training of killer whales have to do with motivating, developing, and managing people? (New Feb 2010) Hosted by PMI-ISSIG	<p>More than you think! Both whales and humans perform better when you accentuate the positive. See how using the techniques of animal trainers – specifically those responsible for the killer whales of SeaWorld - can supercharge your effectiveness at work and at home.</p> <p>Whale Done! highlights how catching people doing things right and redirecting negative behavior are some of the best tools to increase productivity, build trust, create high commitment and motivation, retain your best workers, promote positive customer relationships and sustain your competitive advantage. You'll learn about building trust, redirecting energy, uncovering motivation, undoing your "Gotcha!" history and the ABC's of Performance Management.</p>	\$10.00 per webinar, \$35.00 per year for all webinars	1.00	Anytime-download	<a href="http://www.pmi-issig.org/Learn/Webinars/2007/MotivatingDevelopingandManagingpeople/tabid/243/Default.aspx">http://www.pmi-issig.org/Learn/Webinars/2007/MotivatingDevelopingandManagingpeople/tabid/243/Default.aspx</a>
PMP: Not a Destination. Journeys of the Master Project Manager™ (New Feb 2010) Hosted by PMI-ISSIG	<p>As in all industries, there are individuals in the world of Project Management who are far superior in their abilities than the rest of the profession. These are the Master Project Managers™ -- those individuals who understand the science and art of Project Management. Through the use of real life situations, not theoretical Abstract, we will take a look at what enables these Project Managers to achieve far superior results with similar challenges. We will explore how we can apply the lessons of the Master Project Managers to become better ourselves.</p>	\$10.00 per webinar, \$35.00 per year for all webinars	1.00	Anytime-download	<a href="http://www.pmi-issig.org/Learn/Webinars/2006/PMPNotaDestination/tabid/131/Default.aspx">http://www.pmi-issig.org/Learn/Webinars/2006/PMPNotaDestination/tabid/131/Default.aspx</a>

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Footprints in the shadow of Giants (New Feb 2010) Hosted by PMI-ISSIG	<p>We are all explorers on life's incredible trail. Journey with Pat Johns to the "Shadow of Giants" Mt Everest and four of the five world's tallest mountains. Pat shares with you lessons learned from some of the world's top endurance athletes who participate in the grueling Himalayan 100 mile running race.</p> <p>Pat's investigation into the psychology and motivation of this small group of elite endurance athletes has yielded his own unique understanding of the common core values of these diverse competitors from around the world.</p> <p>It's not about running — it's about living — it's about how people change when they choose to do difficult things. Exploring your potential with the power of the Five Cs:</p> <p>Comfort Zone — Leave it</p> <ul style="list-style-type: none"> <li>• Commitment — Make them</li> <li>• Connections — Meet the people</li> <li>• Common Sense — Use it</li> <li>• Compassion — Mean it</li> </ul> <p>Learn how following Pat's story "Footprints in the Shadow of Giants" can help you make your dreams a reality.</p>	\$10.00 per webinar, \$35.00 per year for all webinars	1.00	Anytime-download	<a href="http://www.pmi-issig.org/Learn/Webinars/2008/FootprintsintheshadowofGiants/tabid/375/Default.aspx">http://www.pmi-issig.org/Learn/Webinars/2008/FootprintsintheshadowofGiants/tabid/375/Default.aspx</a>
Communication & Negotiation Skills for Project Managers (New Feb 2010) Hosted by International Institute of Learning	To be an effective project manager excellent communication skills are mandatory. Project managers are regularly involved in various forms of negotiation; therefore they must have an understanding of the principles of successful negotiations. The goal of this webinar is to help project managers identify information needs of stakeholders and to implement methods to ensure you receive the information needed. The webinar should also provide participants with knowledge of successful negotiation tips and tactics with emphasis on when, how, and why these techniques apply to project management.	Free	1.00	02/23/2010 9:00PM EST 03/10/2010 9:00AM EST	<a href="http://www2.iil.com/iilwebinars.net/webinar_offering.aspx?eid=WIILIS604EN">http://www2.iil.com/iilwebinars.net/webinar_offering.aspx?eid=WIILIS604EN</a>
Effective Stakeholder Communications – Tips for Avoiding Communication Fires (New Feb 2010) Hosted by International Institute of Learning	In an economy where demand is down and customer expectations are higher than ever, customer retention is critical to survival. Some project managers are not fully prepared for difficult and demanding customers causing communication gaps to widen. Others are struggling to manage communications that result from the increase in globally disperse teams. Good communication skills are critical to effective management and are a highly sought after skill-set. This one-hour webinar will equip participants with a systematic approach to assessing project stakeholders and their needs, while developing a communication plan that prevents unnecessary fires resulting from these widening communication gaps. Participants will also learn the critical success factors of virtual team communications.	Free	1.00	02/19/2010 2:00 PM EST 03/18/2010 9:00 PM EST	<a href="http://www2.iil.com/iilwebinars.net/webinar_offering.aspx?eid=WIILIS602EN">http://www2.iil.com/iilwebinars.net/webinar_offering.aspx?eid=WIILIS602EN</a>
The Power of Acknowledgment (New Feb 2010) Hosted by International Institute of Learning	Participants will learn to use the readily available power of acknowledgment to motivate and inspire teams and fellow employees, as well as to improve intimate relationships and interactions with the people they connect with on a day to day basis. They will learn to use this tool in an immediately effective way.	Free	1.00	02/23/2010 8:00 PM EST 03/02/2010 7:00 AM EST 03/16/2010 10:00 AM EST	<a href="http://www2.iil.com/iilwebinars.net/webinar_offering.aspx?eid=WIILIS601EN">http://www2.iil.com/iilwebinars.net/webinar_offering.aspx?eid=WIILIS601EN</a>

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Change Management-Organizational and People (New Feb 2010) Hosted by International Institute of Learning	Change happens—and as project managers, we are considered the change agents. Project managers need to understand it and manage it as an integral part of their projects. Without appropriate change management, projects may produce the specified product, service, or result within the constraints of cost, schedule, and quality—but not the expected business results. The true success of a project is not only measured at the end of the project, but also at the end of its life cycle when the business case can be validated. This webinar will provide you with a quick overview of some of the key elements of organizational and people change management.	Free	1.00	03/17/2010 6:00 AM EST	<a href="http://www2.iil.com/iilwebinars.net/webinar_offering.aspx?eid=WILPM117EN">http://www2.iil.com/iilwebinars.net/webinar_offering.aspx?eid=WILPM117EN</a>
Foundations of Strategic Planning (New Feb 2010) Hosted by International Institute of Learning	Project and program management are the enablers of strategy. In connection with project initiation or gate approvals, we repeatedly hear phrases such as "alignment with strategy," "strategic fit," or "making strategy happen." In this webinar we will delve into the processes of strategic planning that feed the corporate portfolio of projects and learn some of the most effective tools and techniques used in corporate strategic planning.	Free	1.00	03/19/2010 6:00 AM EST	<a href="http://www2.iil.com/iilwebinars.net/webinar_offering.aspx?eid=WILPM126EN">http://www2.iil.com/iilwebinars.net/webinar_offering.aspx?eid=WILPM126EN</a>
How Do You Know You Need PPM? SCR1-PM-01 (New Feb 2010) Hosted by METSIG	Projects are late. Management is competing over what is important. Resources are heavily multi-tasked. IT credibility is diminishing. Can a Project Portfolio Management solution save your organization? Steve Rollins presents his thoughts, processes and templates in this one-hour presentation that will give you assurance that you can overcome your project management problems with portfolio management.	Free	1.00	Anytime	<a href="https://metsig.org/products1.aspx?category=73&amp;product=515">https://metsig.org/products1.aspx?category=73&amp;product=515</a>
How To Influence the Influencers: Executive Support of Your Portfolio Management Efforts (New Feb 2010) Hosted by Women In Project Management Specific Interest Group	Portfolio Management is one of the most powerful strategic business tools today, but it doesn't happen overnight. It also doesn't happen without very strong executive sponsorship. Unlike project and program management which are primarily focused on planning and execution, portfolio management is focused on strategic alignment, decision support, and governance. Valuable insights from portfolio management take time and require collaborative support from across the organization, however the investment delivers greater organizational transparency, agility, and sustainability by providing critical business information especially during times of dynamic change.  Influencing the influencers in your organization will require some hard, unpopular decisions, including stopping projects, but as the organization's capability matures, the portfolio management team will become invaluable trusted advisors.	Free	1.00	Anytime	<a href="http://www.wipmsig.org/login/Webinars/Dunbar%20Mairs.htm">http://www.wipmsig.org/login/Webinars/Dunbar%20Mairs.htm</a>
Work Defined: A Mental Map of Work States (New Feb 2010) Hosted by Women In Project Management Specific Interest Group	Programs are chartered; work is authorized, planned, funded and done. It may be baselined and carefully measured. Perhaps the work is done but "authorized unpriced." Along the way work may be subject to deferral, engineering changes, contract changes, or even rejection. This presentation introduces a framework for understanding the various states work goes through during the life of a Program.	Free	1.00	Anytime	<a href="http://www.wipmsig.org/login/Webinars/Saul%20Ackovitz.htm">http://www.wipmsig.org/login/Webinars/Saul%20Ackovitz.htm</a>

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Using Knowledge Management for Effective Project Management (New Feb 2010) Hosted by Women In Project Management Specific Interest Group	<p>The complexities and challenges of today's environment mean that knowledge is more than ever viewed as a strategic asset. As a result, project management (PM) and knowledge management (KM) are both a necessity to lead to an improved competitive advantage for each organization.</p> <p>There are many commonalities between the two, and in fact, it can be argued that PM is a part of KM, or KM is a part of PM. Both are important for overall organizational success, as well as for program and project success. PM practices can facilitate the attention and dedication to KM. KM practices can enhance overall PM success in terms of fulfilling both client and team goals. With KM embedded into PM, the success rate of projects, in terms of both the client and the team, can only improve.</p> <p>This presentation discusses why PM is important to KM, describes a knowledge management methodology for project management, and presents guidelines to implement KM in the</p>	Free	1.00	Anytime	<a href="http://www.wipmsig.org/login/Webinars/Ginger%20Levin.htm">http://www.wipmsig.org/login/Webinars/Ginger%20Levin.htm</a>
Recovering Failing Projects (New Feb 2010) Hosted by Women In Project Management Specific Interest Group	<p>There is no better time to introduce improved practices than when a project is failing. In that moment, there is undeniable proof that the status quo is no longer viable. When imminent failure is recognized by all, an otherwise change-resistant organization will willingly grant an agent of change the necessary authority to address any and all project problems and turn it around.</p> <p>Mr. Cohen will present recovery methods and practices applied in some of the most difficult real-world circumstances and will review why they were more successful than prior efforts. He will share his personal experiences in recovering medium and large projects in traditional waterfall environments that turned badly failing projects with low maturity teams into successes.</p>	Free	1.00	Anytime	<a href="http://www.wipmsig.org/login/Webinars/Stephen%20Cohen.htm">http://www.wipmsig.org/login/Webinars/Stephen%20Cohen.htm</a>

"Northeast Ohio Chapter does not endorse nor recommend any one of the vendors, webinars or podcasts below. The content and opinions expressed are those of the author of the material.