

NEOPMI Chapter Business Meeting

December 17, 2008

AGENDA

6:30 – 7:00 pm	Networking & Registration
7:00 – 8:00 pm	Chapter Business Meeting

Welcome New Members

Richard Dunbar

Konrad Emrich

Michelle Fox

Jennifer Gilbert

Rosemary Laipert, PMP

Mona Lombardi

Denise Molesch

Sandra Mulea

Colby Richart

Ali Seyhan

Linda Strah

Brian Williams

Congratulations New PMP Holders

Lincoln Gupta
Susan Koler
Bradley Stone
Jeanette Cribley
John D'Alessandro
Sandra Hanzlik
Sajeev Pothen
Kartik Javali
Ravi Ranganathan

Christopher Scullin
Jennifer Schmitzer
Jennifer White
Joseph Kardamis
Michael Dean, Sr.
Andrew Gluck, P.E.
Jill Joyce
Sean Grenier
Christiaan Basson

Top 15 Company Membership

(as of November 30, 2008)

Progressive Insurance (63)
Rockwell Automation (54)
KeyBank (37)
National City Bank (33)
Antares Management Solutions (32)
Diebold (30)
Cleveland Clinic (16)
Swagelok (15)
Federal Reserve Bank (13)
Sherwin-Williams (13)
EDS (12)
American Greetings (11)
AT&T (11)
Ernst & Young (11)
Eaton (10)
First Energy (10)

Membership Stats

(as of November 30, 2008)

Chapter Membership	1,117
PMP's	783
CAPM's	6
PgMP's	1
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PMI	283,321
PMP's	306,706

PMI Chapter Statistics

1-75 of 257

1	Washington, DC Chapter	8,489
2	New Jersey Chapter	4,486
3	Southern Ontario Chapter	4,453
4	Atlanta Chapter	4,441
5	Chicagoland Chapter	4,174
6	Dallas Chapter	4,016
7	Arabian Gulf Chapter	3,812
8	United Kingdom Chapter	3,258
9	Mile-Hi Chapter	3,093
10	Minnesota Chapter	3,092
11	Houston Chapter	2,880
12	Delaware Valley Chapter	2,818
13	Montreal Chapter	2,815
14	New York City Chapter	2,632
15	Puget Sound Chapter	2,570
16	San Francisco Bay Area Chapter	2,550
17	Sao Paulo, Brazil Chapter	2,491
18	North Carolina Chapter	2,472
19	Phoenix Chapter	2,430
20	Tokyo, Japan Chapter	2,429
21	Baltimore, MD Chapter	2,263
22	Mass Bay Chapter	2,263
23	Great Lakes Chapter	2,062
24	Austin Chapter	2,043
25	Bangalore, India Chapter	1,965

26	Ottawa Valley Chapter	1,900
27	Lakeshore, Ontario Chapter	1,893
28	Southern Alberta Chapter	1,888
29	Central Ohio Chapter	1,825
30	Silicon Valley, CA Chapter	1,806
31	Southern New England Chapter	1,734
32	Sacramento Valley Chapter	1,700
33	Orange County Chapter	1,659
34	North India Chapter	1,647
35	New Zealand Chapter	1,559
36	Sydney, Australia Chapter	1,535
37	Canadian West Coast Chapter	1,484
38	South Florida Chapter	1,459
39	Melbourne, Australia Chapter	1,422
40	Central Indiana Chapter	1,384
41	Metrolina Chapter	1,373
42	Central Virginia Chapter	1,322
43	KC Mid America Chapter	1,312
44	Rio de Janeiro, Brazil Chapter	1,302
45	Chennai Chapter	1,298
46	Los Angeles Chapter	1,298
47	Portland Chapter	1,259
48	San Diego Chapter	1,249
49	Tampa Bay, Florida Chapter	1,215
50	Metropolitan St. Louis Chapter	1,177

51	Pittsburgh Chapter	1,172
52	Singapore Chapter	1,164
53	Hong Kong Chapter	1,160
54	Montgomery County, MD Chapter	1,157
55	Northern Alberta Chapter	1,130
56	Northeast Ohio Chapter	1,117
57	Southwest Ohio Chapter	1,116
58	Taipei, Taiwan Chapter	1,110
59	Sweden Chapter	1,017
60	Fort Worth Chapter	1,002
61	Milwaukee/SE WI Chapter	983
62	Central Illinois Chapter	932
63	Switzerland Chapter	911
64	Alamo Chapter	909
65	Belgium Chapter	857
66	Nashville, TN Chapter	850
67	Northern Italy Chapter	832
68	Frankfurt Chapter	829
69	Central Florida Chapter	820
70	Pearl City, Hyderabad Chapter	814
71	Long Island, NY Chapter	791
72	Ireland Chapter	785
73	Mumbai Chapter	755
74	Hampton Roads Chapter	722
75	Santiago, Chile Chapter	719

NEOPMI Chapter Events

Annual Kerzner Award Dinner

Wednesday, January 21 2009, 6:00pm - 9:00pm
(Seating is limited to 120)

Location: Embassy Suites Cleveland-Rockside
5800 Rockside Woods Blvd.
Independence, OH 44131

Cost: \$34/members, \$40/non-members

PDU: 1.5

Agenda:

6:00 pm – 6:30 pm	Registration and networking
6:30 pm – 7:00 pm	Dinner served, presentation of Kerzner award
7:00 pm – 8:30 pm	Keynote address by Dr. Kerzner

PRESENTATION: "The New Role of the Project Manager: A Business Manager."

Over the years, our view of project management has changed. Project managers are no longer viewed as merely people that execute projects. They must now make business decisions as well, and are being brought on board projects at the beginning of the initiation phase rather than at the end. Simply stated, project managers are now expected to make decisions for what is in the best interest of the business as well as the best interest of the project. practices and techniques.

Door Prize: One free admission to January 24th PDU For Pennies Workshop

PMP Study Group

Monday, January 12 2009

(Registration Now Closed)

One of the most important missions of our PMI Chapter is to both encourage and aid our membership in pursuit of continuing professional education. In keeping with this mission we are organizing our third PMP certification study group. The previous two groups have been very successful in helping participants successfully pass their PMP exam and improve their knowledge. This program is built around student participation and will be led by a very knowledgeable instructor/facilitator. The next planned sessions are slated to start in January 2009 and runs for 13 weeks. Meeting locations and the day of the week for meetings will be determined based on the location / preference of the attendees who register.

Our Chapter has a great track record in presenting programs that are geared to professional growth and we are excited to be able to offer this program once again. So if you are interested in improving your knowledge and furthering your career why not start 2009 with a PMP certification?

Cost: This program is free to all current members of the Chapter.

Contact: [Randolph Ayers](mailto:Randolph.Ayers@pmineo.org) VP - Professional Development profdev@pmineo.org

NEOPMI 2008 Recap

2008 Membership

November YTD 2008

JAN 2007	1,075
NOV 2008	1,117
Growth	42 (+4%)

2008 Membership

Growth by Region November YTD 2008

Name	Prior Year Count	Variance	Growth %
Erie, PA Chapter	63	9	14.29%
Long Island, NY Chapter	721	70	9.71%
Westchester, NY Chapter	440	42	9.55%
Binghamton, NY Chapter	96	8	8.33%
Buffalo, NY Chapter	404	28	6.93%
Rochester Chapter	566	34	6.01%
Delaware Valley Chapter	2683	135	5.03%
New York City Chapter	2532	100	3.95%
Northeast Ohio Chapter	1075	42	3.91%
Western Lake Erie Chapter	119	4	3.36%
New Jersey Chapter	4341	145	3.34%
Hudson Valley, NY Chapter	229	7	3.06%
Pittsburgh Chapter	1140	32	2.81%
Syracuse Chapter	179	4	2.23%
Western Michigan Chapter	669	3	0.45%
Central Ohio Chapter	1819	6	0.33%
Dayton/Miami Valley, Ohio Chapter	607	2	0.33%
Michigan Capital Area Chapter	207	-5	-2.42%
Southwest Ohio Chapter	1156	-40	-3.46%
Keystone, PA Chapter	613	-43	-7.01%
Michigan Huron Valley Chapter	522	-37	-7.09%
Great Lakes Chapter	2271	-209	-9.20%
Michigan Thumb Chapter	186	-20	-10.75%
Region 4 Total	22638	317	1.40%

2008 Income to Expenses

November YTD 2008

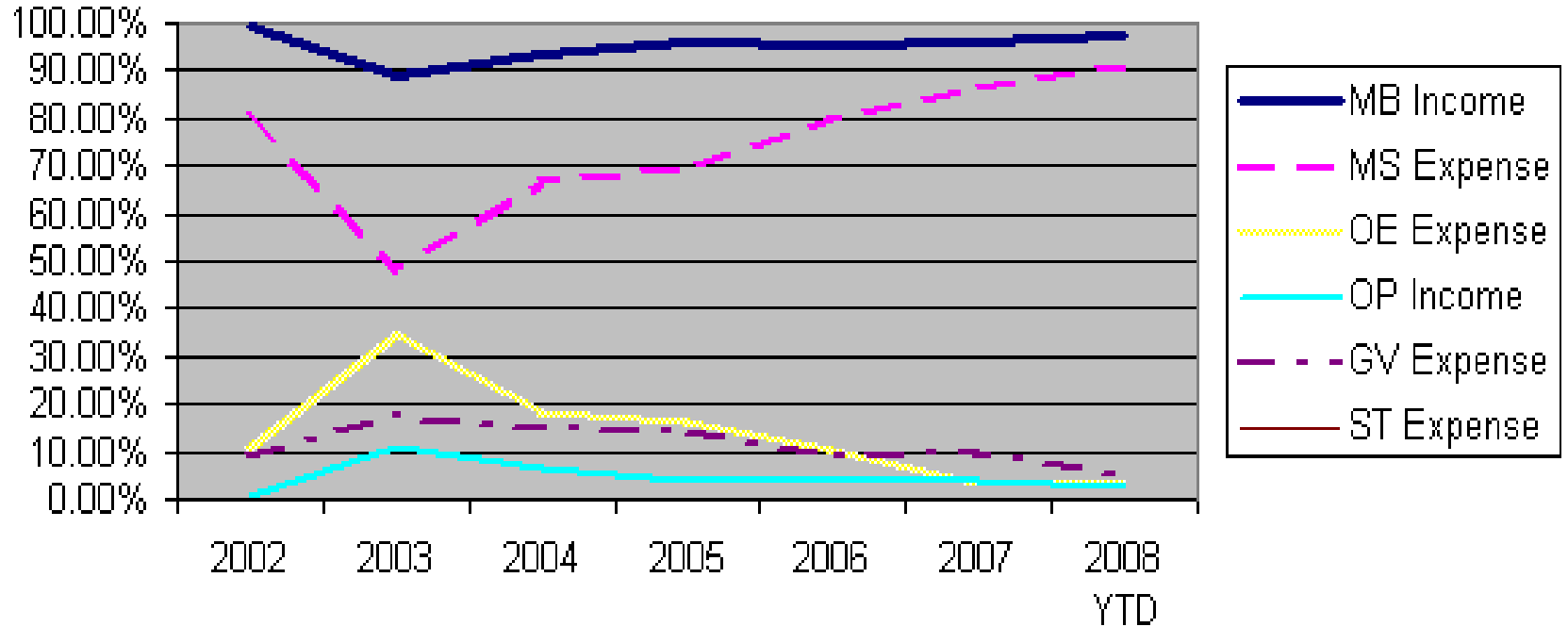
TOTAL INCOME	40,899.18
TOTAL EXPENSES	39,279.21
OVERALL TOTAL	1,619.97

2008 Balance Sheet

Account	As of 11/30/2008		
ASSETS			
Cash and Bank Accounts			
NEO-PMI Checking (INCORP)		14,329.85	
Savings NEO-PMI		65,545.79	
Certificate of Deposit			Maturity Dates
35068810427870	\$	-	09/15/2008
35068811842275	\$	-	07/30/2008
Petty Cash	\$	-	
TOTAL Cash and Bank Accounts	\$	79,875.64	
TOTAL ASSETS	\$	79,875.64	
LIABILITIES & EQUITY			
LIABILITIES	\$	-	
EQUITY	\$	79,875.64	
TOTAL LIABILITIES & EQUITY	\$	79,875.64	

Income/Expense

Annual Percentage Comparisons



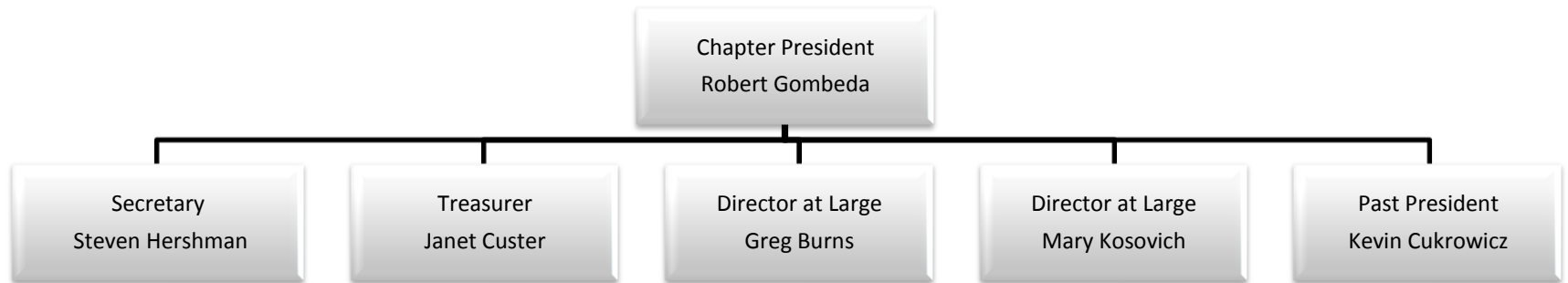
INCOME
 MB = Membership
 OP = Operating

EXPENSE
 GV = Governance
 MS = Membership
 OE = Operating
 ST = MISC/TAX

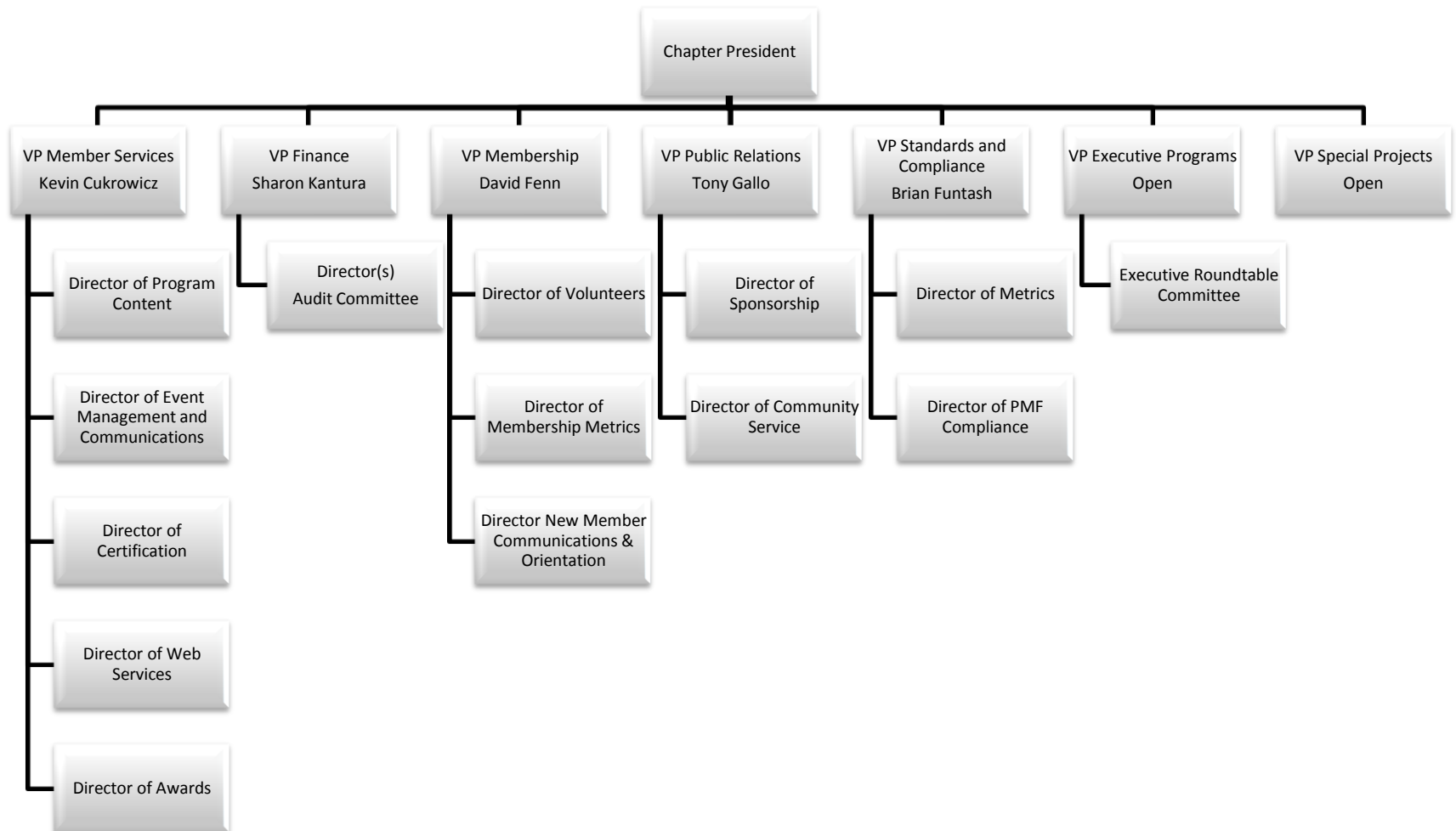
NEOPMI Chapter 2009

2009 Organizational Chart

Executive Board



2009 Organizational Chart Officers & Directors



2008 Organizational Assignments

Member Services

VP – Kevin Cukrowicz

Board Sponsor – Mary Kosovich

Director Program Content – Chasity Westwater

Director of Event Management & Communications – Jennifer May

Director of Certification – Randy Ayers

Director of Web Services – OPEN

Director of Awards – Nevila Gjini

Finance

VP – Sharon Kantura

Board Sponsor – Janet Custer

Director Auditing – OPEN

Director Financial Operations – OPEN

Director(s) Audit Committee – OPEN

Membership

VP – David Fenn

Board Sponsor – Greg Burns

Director of Volunteers – Laura Miller

Director of Membership Metrics & Reporting – Paula Cadle

Director New Member Communication & Orientation – Bob Zoller

2008 Organizational Assignments

Public Relations

VP – Tony Gallo

Board Sponsor – Kevin Cukrowicz

Director of Sponsorship – Lisel Ashby

Director of Community Service – OPEN

Standards & Compliance

VP – Brian Funtash

Board Sponsor – Steven Hershman

Director of Metrics – OPEN

Director of PMF Compliance – OPEN

Executive Programs

VP – OPEN

Board Sponsor – Robert Gombeda

Executive Roundtable – OPEN

Special Projects

VP – OPEN

Board Sponsor – Robert Gombeda

PMI Component Maturity Model

Component Organization's Lifecycle

- Organizational (0–1 year)
- Operational (1–2 years)
- Developmental (2+ years)
- **Strategic**
- Maturity

Strategic Stage

In the strategic stage the organization assesses its core competencies and begins to use its unique position to attract members, customers and potential partners.

2009 Strategic Objectives

(proposed)

1. Enact new organizational structure continuing strategic governance—i.e., Board sets strategic direction, committees focus on operations and implementation
2. Increase membership retention rate
3. Develop and market chapter events to increase participation by 20%
4. Identify and market member value and benefits to increase membership by 10% (includes member retention) Develop marketing introduction and benefits package
5. Reduce operational costs
6. Increase revenues (identify and establish new revenue streams)
7. Increase number of corporate sponsors
8. Establish formal executive stakeholder relationships (15). Establish Executive Advisory Board.
9. Establish formal outreach program (industry leaders, universities, colleges)
10. Increase frequency of mentorship and professional development programs
11. Initiate collaborations with related organizations (business, government, academia, project management related organizations) to deliver member services
12. Sustain geographic offerings across multiple counties

PMI's Strategic Alignment, Planning, and Reporting process (SAPR)

- Assists chapters in aligning their objectives to PMI's Strategic Plan
- Ensures that all PMI components are working together towards advancing the interests of the PMI stakeholders within their areas of operation, both geographically and virtually
- One of NEOPMI's key area of focus for 2009

PMI's Strategic Alignment, Planning, and Reporting process (SAPR)

- In 2007, PMI also introduced a set of core and extended services, with target metrics, designed to help communities deliver consistent value to members.
- The document, originally introduced to component volunteers as the Performance Management Framework (PMF), is now known as the *Catalog of Core and Extended Services* to better reflect its content.

Catalog of Core and Extended Services

- A listing of the services, with target metrics, that supports the strategic alignment and business planning required by chapters in aligning the services they offer to PMI's Balanced Scorecard objectives.
- Core services are defined as those services that a chapter must provide to its members in order to meet members stated expectations and were identified as the main motivations for individuals to join or maintain a community membership.
- Extended services may be provided in addition to core services as a community develops and identifies new opportunities for delivering value to their members.

Catalog of Core and Extended Services

- Beginning in 2009, all PMI chapters will be required to report out on their progress against the targets that PMI has set and that they have set for themselves.
- This allows for a number of potential benefits to the PMI community:
 - Members can expect core services to be delivered with more consistency between chapters
 - Chapter leadership will have metrics to help them plan for enhancements to existing services or for new services with more success
 - PMI staff will have a tool to help leverage resources to support chapters in need of assistance and to recognize those that are raising the bar of value delivery

Process for Reporting



PMI Surveys

Did you pass your PMP exam on the first try?

182 People have voted

Yes (160 votes)



No (10 votes)

■ 5%

2nd try (11 votes)

■ 6%

3rd try (1 vote)

■ 1%

PMP's only. How old are you?

185 People have voted

less 20 (0 votes)

0%

20-25 (1 vote)

1%

26-30 (23 votes)

■ 12%

31-35 (42 votes)

■ 23%

36-40 (34 votes)

■ 18%

41-45 (31 votes)

■ 17%

46-50 (29 votes)

■ 16%

more than 51 (25 votes)

■ 14%

During what process group do you experience the most stress?

110 People have voted

Initiation (19 votes)

■ 17%

Planning (36 votes)

■ 33%

Execution (32 votes)

■ 29%

Monitoring and Controlling (21 votes)

■ 19%

Planning (0 votes)

0%

Closing (2 votes)

■ 2%

For the PMP exam, how did you prepare for it? Select all that apply.

152 People have voted

Studied PMBOK (137 votes)

 37%

in-person class(es) (93 votes)

 25%

online class(es) (32 votes)

 9%

read other books (109 votes)

 29%

As a PM, I would like to get better at or learn more about...(pick as many as you wish)

100 People have voted

Project Management Techniques (54 votes)

■ 17%

Risk Analysis (60 votes)

■ 19%

People Management (53 votes)

■ 17%

Contractor/Supplier Management (22 votes)

■ 7%

Facilitation/Joint Design Techniques (29 votes)

■ 9%

Financial Skills - Budgeting, Business Cases etc (54 votes)

■ 17%

Negotiations (49 votes)

■ 15%

What is the MOST important goal of Project Management Activities?

188 People have voted

Alignment with the Customer's objectives (63 votes)

 34%

Alignment with the Performing Organization's objectives (27 votes)

 14%

Alignment with the Project's stated objectives (97 votes)

 52%

Alignment with the Project Team's objectives (1 vote)

 1%

How much your salary raise after you get PMP Cert?

176 People have voted

0% - 10% (142 votes)
 81%

11% - 20 % (21 votes)
 12%

21% - 30% (9 votes)
 5%

31% - 40% (0 votes)
0%

more than 40% (4 votes)
 2%

Which is the most important skill of a Project Manager during a project ?

266 People have voted

Patience. (6 votes)

■ 2%

Leadership. (53 votes)

■ 20%

Communication. (171 votes)

■ 64%

Motivation. (3 votes)

■ 1%

Problem solving. (18 votes)

■ 7%

Coaching. (4 votes)

■ 2%

Power. (2 votes)

■ 1%

Negotiation. (9 votes)

■ 3%

Which is the most important area of knowledge of the project in your opinion ?

128 People have voted

Scope (90 votes)

■ 70%

Risk (21 votes)

■ 16%

Cost (3 votes)

■ 2%

Quality (7 votes)

■ 5%

Time (7 votes)

■ 5%

How much do you think that PMBOK is applicable to real life projects?

132 People have voted

Less than 20% (8 votes)

■ 6%

20% to 50% (45 votes)

■ 34%

50% to 80% (64 votes)

■ 48%

Above 80% (15 votes)

■ 11%

If you are/were unemployed recently, how long it took for you to find a job that was similar or better?

129 People have voted

0 - 5 weeks (37 votes)

██████████ 29%

6 - 10 weeks (20 votes)

██████ 16%

11 - 20 weeks (25 votes)

██████████ 19%

21 - 30 weeks (13 votes)

████ 10%

31 - 40 weeks (5 votes)

█ 4%

41 - 52 weeks (7 votes)

█ 5%

1 year+ (22 votes)

██████████ 17%

What characteristic do you value most in project team members?

124 People have voted

Technical Skill (17 votes)

■ 14%

Time Management Skills (10 votes)

■ 8%

Previous Experience in Assigned Role (23 votes)

■ 19%

Personality/Ability to Work in a Group (74 votes)

■ 60%

What is the most important success criterion for a project?

126 People have voted

Achive total customer satisfaction (81 votes)

 64%

Meet schedule committments (2 votes)

■ 2%

Achieve the planned scope of work (36 votes)

 29%

Complete the project within budget (7 votes)

■ 6%