

# EARN BUY IN, NEGOTIATE AND WIN SUPPORT

## A Sixth Sense for Project Management® Program

### *An 8 PDU, Interactive Workshop*



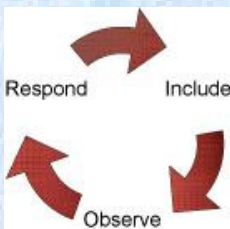
#### Benefits of Attending:

- Learn specific skills to win genuine team buy-in
- Gain take-away skills that can be applied immediately
- Hear the latest insights from new research on the topic
- Retain more of what you learn from our “active learning” format



Friday, May 7, 2010 8:00 am – 4:00 pm  
Courtyard Cleveland Independence  
PMI Members \$399  
Open Registration \$429  
EXTRA 10% Discount for groups 6+  
from same business  
Information & Registration  
<http://tinyurl.com/ya4gekq>

This course is taught by Tres Roeder, PMP, MBA, a seasoned professional with years of real world experience who instructs based on practical application.



#### What You'll Learn:

A 3 step process for meaningful interactions leading to more successful project outcomes.

##### **Step 1: INCLUDE**

Learn skills & methods to make people part of the team as you manage group dynamics.

##### **Step 2: OBSERVE**

Learn to recognize and understand non-verbal communication queues

##### **Step 3: RESPOND**

Develop a confidence in your ability to respond to any possible project situation.

**"Sixth Sense Buy-In fills in the critical gap neglected by most project management methodologies and curriculum"**

- Michael Schutterop, Manager, Project Management Competency Center

